

# TARGETING THE URBAN & MILLENNIALS MARKET

## **WE ARE**

## AUTHENTIC . ENGAGING . CUTTING-EDGE . URBAN

From entertaining sites, social networks, mobile technology, news content, original branded entertainment and online video, we are defining the way the internet works for niche audiences.

- ➤ Growing Family of Digital Brands Targeting the Urban Psychographic
- ➤ Reaching 6 Million people monthly...Digital, Broadcast, Print
- ➤ A year-round print presence in 19 of the top 25 urban DMAs

## True 360 Brand Engagement That introduces brands to new audiences in new ways

Our Goal is to reach our users by utilizing every touch point in their daily routines, the best way to execute this a cross platform solutions.





## URBAN. POP CULTURE. EDGY. AWARE. UNIQUE. HOME OF BLACK HOLLYWOOD

Rolling Out® delivers an engaged and loyal following of Urban Millennials, tastemakers and influential trendsetters who are are always "in the know" and keep abreast with what's hot in society.

## **CONTENT FEATURES:**

- Breaking Entertainment New
- TV Reviews, Recaps and Discussions
- Movie Reviews
- Exclusive Celebrity Interviews
- The Latest In Celebrity News
- Red Carpet Fashion
- Reality Rewind: Weekly Rundown and Highlights about Reality Television
- Custom Video Franchise: Celebrity Refresh

## **AUDIENCE**

Median Age - 28 21+ - 86% Female: 56% Male: 44% Median HHI - \$71,797

## THE STATS

Monthly Unique Users: 2.1M
Monthly Page Views: 10.4M
Avg minutes spent on site: 3.1





## Informative. Original. Dedicated. Community

**EUR WEB** is the leading online destination for those interested in black culture and the black experience. EUR WEB offers original stories and features in key programming areas, including News, Sports, Lifestyle, Entertainment and Community. EUR WEB is one of the only national news-gathering organizations dedicated to bringing domestic news stories to life with a urban perspective.

## **CONTENT FEATURES:**

- Breaking New
- Entertainment
- Politics
- Lifestyle Content

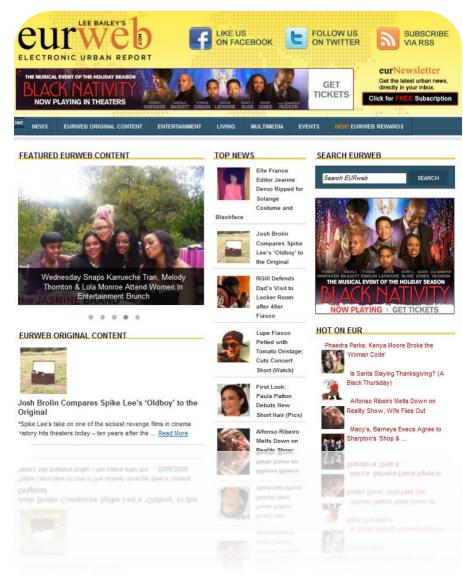
## **AUDIENCE**

Median Age - 39 21+ - 90% Female: 57% Male: 43% Median HHI - \$80,000

## THE STATS

Monthly Unique Users: 807,000

Monthly Page Views: 9M Page View Per Visit: 6.50 Minutes spent on site: 5:00



## Talking pretty Urban Trendsetters . IT Fashion . Chic. Trailblazing

**Talking Pretty®** is the definitive fashion, beauty and style destination that targets the affluent, progressive and sophisticated fashion enthusiast. Our content team is updating talking pretty's loyal audience with the latest in chic trends, breaking fashion, beauty and style news, celebrity style profiles, exclusive snapshots of national and international street style.

## **CONTENT FEATURES:**

- Talking Pretty On The Street
- Celebrity Lux 4 Less
- Red Carpet Rundown
- Curvy Closet
- Fashion & Beauty
- Celeb News
- Gentleman's Pretty Peak: Dapper Don's
- Shopping Tips

## **AUDIENCE**

Median Age - 23 21+ - 86% Female: 91% Male: 9% Median HHI - \$63,300

## THE STATS

Monthly Unique Users: 100K Monthly Page Views: 520K Page View Per Visit: 4.22 Minutes spent on site: 2:39





## HIPHOP. CULTURE. INSIGHTFUL. POLITICS.

**HipHopDemand**® The premiere video-on-demand channel programmed exclusively for young adults with sophisticated urban tastes and preferences. HHOD averages 5.5 million monthly preroll commercials available on Comcast VOD channel available in 28MM US homes. Additional in channel advertising and product placement opportunities available. Latest Hip Hop and entertainment news destination delivering insightful discourse on music, politics, fashion, sports, technology and all topics that appeal to urban music affinities.

## **CONTENT FEATURES**

- Featuring Short form programs
- Interviews with top artists
- Rap and dance battles
- Music video mixes
- Comedy
- And Long Form programs
- Celebrity interviews

## **AUDIENCE**

Median Age - 24 21+ - 86% Female: 39% Male: 61% Median HHI - \$81,797

## HIP HOP DEMAND REACH

- Available in 28MM Homes.
- 4-6MM views per month.

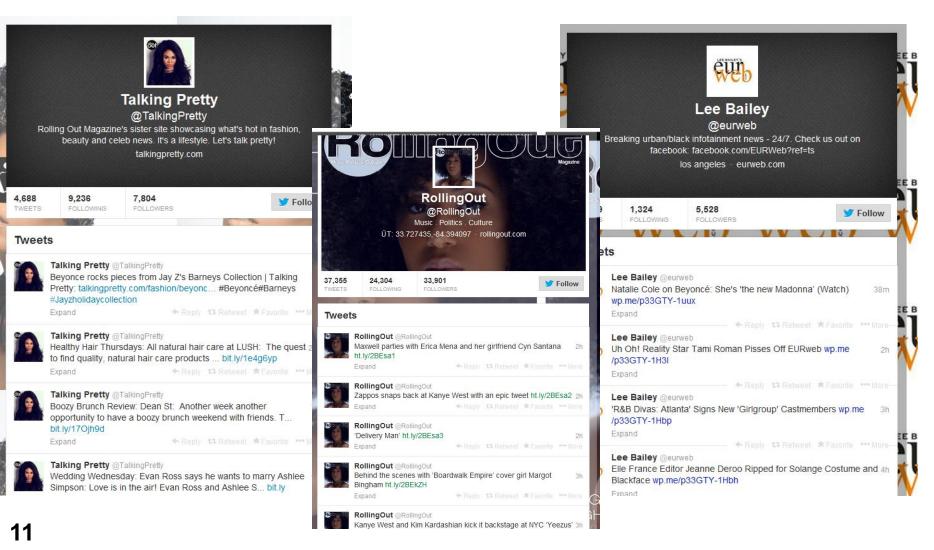




# BECOME PART OF OUR CONVERSATION



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## PRODUCTION POWERHOUSE

## STEED MEDIA STUDIOS

## IN-HOUSE PRODUCTION ARM

Steed Media Group's very own production house provides your brand access to full service studios in Atlanta, the new Black Hollywood; with expertise in all production aspects from casting to completion. We also offer offsite production

- Original Online Series
- Talent Alignment
- In-Show Integrations
- Featured Segments
- Branded Pod Busters
- Pre-roll Spots and Commercial Units
- Social Media integration

## **OUR TITLE**







## **CAPABILITIES**



IAB Ad Units Video Mobile Pre-Roll Video Take Over Advertorials **Tweets Facebook Posts** Reskins Pre/Interstitials XL Unit (300x600) Marquee Pushdown **Geo-Targeting Panorama** Mobile Video Interstitial Rich Media



## IN GOOD COMPANY

## **OUR PARTNERS**

## CUSTOM CATERING TO BRAND MARKETING OBJECTIVES

### **AUTOMOTIVE**

Chevrolet Ford Motor Company Mercedes-Benz Chrysler Toyota

#### **BEAUTY & PACKAGED GOODS**

African Pride
Bronner Bros. International Hair Show
Bump Zapper
Colgate-Palmolive
Cover Girl
Perfect Results
Procter & Gamble
World Natural Health & Beauty Show

### **EDUCATION**

Atlanta Technical College
Baltimore City Community College
Emory University
Georgia Perimeter College
National Education Association
Wayne County (MI) Community College

### **EVENTS, SHOWS & VENUES**

Center Stage Atlanta
Center Theatre Group, Los Angeles
Brooklyn Academy of Music
Feld Entertainment
Ferst Center for the Arts, Atlanta
For Sisters Only
Honda Battle of the Bands
Live Nation
Rialto Center for the Arts, Atlanta
Six Flags America
Woodruff Arts Center, Atlanta

### **FOOD / BEVERAGE**

Bacardi
Burger King
Copeland's
Crown Royal
Hennessy
Jewel-Osco
Korbel
MillerCoors
Pepsico

### **FINANCIAL**

Allstate
American Family Insurance
Chase
Comerica
GEICO
Nationwide Insurance
State Farm
Wachovia
Wells Fargo

#### **HEALTHCARE**

Abbott Labs
American Diabetes Association, Chicago
Amerigroup Community Care
The Female Health Co.
Eli Lilly
DeKalb County (GA) Health Department

#### MISCELLANEOUS

ComEd
D.C. Lottery
Georgia Power
Harley-Davidson
Illinois Lottery
Internal Revenue Service
New Birth Missionary Baptist Church (Atlanta)
Obama for President
The Urban Leaaue

#### RETAIL

Eye Care Centers of America The Home Depot Macy's MetroPCS Mall at Stonecrest (Atlanta) Target Verizon Walmart

#### **SPORTS**

Atlanta Braves Atlanta Dream Atlanta Hawks Atlanta Thrashers Harlem Globetrotters NBA

### **TELEVISION, MOVIES & MUSIC**

BET
Comcast
Dimension Films
HBO
Fox Searchlight
Lionsgate / Lionsgate Home Video
Nielsen Media Research
Overture Films
Screen Gems
Sony Music
Touchstone Pictures
Turner Broadcasting
TVOne
Universal Studios

### TRAVEL / TOURISM

American Airlines
Bermuda Department of Tourism
Delta Airlines
Los Angeles CVB
Orlando/Orange County CVB
Wisconsin Department of Tourism



## AND LASTLY ...

## FIVE FACTS TO KNOW ABOUT STEED MEDIA GROUP

- **1.TURNKEY EXECUTION**: We can leverage our in-house production studio, editors, and creative team to develop custom content for your brand all under one roof; allowing for fast turn-around and an efficient use of your dollars. "One stop shop" for the creation, distribution, and strategic planning of media.
- **2.ACCESS**: To our close relationships with pop culture's biggest names, VIPs and bloggers.
- **3.AUTHENTIC VOICE**: We have mastered the art of storytelling, speaking directly to and with each segment of the market, in an authentic voice that keeps our loyal users coming back.
- **4.SEAMLESS SYNDICATION:** Across mobile, desktop, social media, video, events and print for our portfolio of sites.
- **5.WHITE-GLOVE SERVI CE:** From a team that aims to have a deeper understanding of your brand's image and needs within the digital and social media landscape.



## THANK YOU

## **Contact Info:**

Munson Steed Thought Organizer

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